

ACQUISITION LEADERSHIP & MANAGEMENT

ACQ 452 - FORGING STAKEHOLDER RELATIONSHIPS

This specific action-based learning course exposes DoD acquisition workforce members to the methods and skills necessary to identify, assess and promote the building of stakeholder relationships required for success in the acquisition environment. Experiential activities will include a pre-course stakeholder assessment, simulation, communication, and critical thinking activities all facilitating the development of the participants own tailored stakeholder action plan. Participants will be able to build ownership across the enterprise.

Objectives: Participants who successfully complete this course will be able to:

- Apply a stakeholder model to their current or future program assignments.
- Discuss how to meet stakeholder expectations and communicate effectively relative to constraints and DoD guidance.
- Develop an action plan to promote effective stakeholder relationships in an acquisition environment.

Who Should Attend: Civilians GS 13-15, NH III/NH IV, or equivalent, Military O4-06 who are level III certified in any DAWIA career field and have 3 to 5 years of acquisition experience at level III. Industry and Allied participants are eligible and encouraged to attend on a space-available basis.

Prerequisite: DAWIA Level III certification in at least one acquisition career field and at least 3 to 5 years of level III experience. Industry and allied participants should have at least 3 to 5 years of acquisition experience.

Length: 3 days plus approximately 4-6 hours of pre and post course work.

Method of Delivery: Resident/local